

Illustration by Spelless Illustration Illustration Illustration

THESE ARE THE
FUTURE OF THE
COUNTRY OF THE
FUTURE OF THE
COUNTRY



SCS

THE FUTURE OF THE
COUNTRY OF THE
FUTURE OF THE
COUNTRY

GaSi

RYU KI-WOON MOON JUNG-HOO
MOON MYEONG-JU HAN BYEONG-HUN

CHAPTER 20 **THE BAEKMA VALLEY (1)**





***IT'S ALWAYS
THE SAME.***





THE REACTIONS PEOPLE SHOW
WHEN THEY LEARN OF MY PAST.

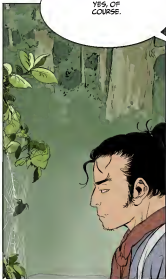


PANIC, FEAR, HORROR.

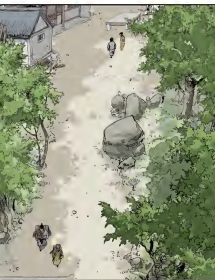
DISGUST... CONTEMPT.



YES, OF
COURSE.







HOW
WAS IT?

HUH?



AH... RIGHT... YOU...
WERE AMAZING.



THREE SALES
ALREADY THIS
MORNING. IT'S NOT
A FEAT I COULD
EVEN DREAM OF



SO... HAVE
YOU LEARNED
SOMETHING?



WELL... NO,
NOT YET...

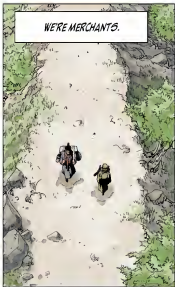


THERE'S NO NEED
TO BE IMPATIENT. TAKE IT
SLOW AND LEARN ONE
THING AT A TIME.

R-Right...
o o o



WE'RE MERCHANTS.



*BUT UNLIKE REGULAR MERCHANTS,
WHO VISIT MARKETS AND LAY OUT
THEIR WARES TO SELL, WE FOLLOW
A BRAND NEW SALES CONCEPT WHICH
INVOLVES VISITING EACH CUSTOMER'S
HOME TO SELL OUR GOODS.*



IT'S CALLED THE
'DOOR-TO-DOOR'
SALES METHOD...

SO...!



UNLIKE
CONVENTIONAL,
PASSIVE SALES
PRACTICES
THAT INVOLVE
MERELY MEETING
DEMAND...

...THE
KEY TO THIS
METHOD LIES
IN ACTIVELY
CREATING
'DEMAND'
ITSELF.



IT MEANS THAT YOUR
JOB REQUIRES YOU TO
CONVINCE CONSUMERS THAT
THEY 'MUST PURCHASE'
THESE PRODUCTS!



WE DEAL IN ALL SORTS OF
COMMODITIES, FROM DAILY
NECESSITIES LIKE SALT TO
HOUSEHOLD ITEMS, MEDICAL
SUPPLIES, AND EVEN CARTS.



WE'VE SUCH A DIVERSE PRODUCT
CATALOGUE THAT IT'D BE QUICKER TO LOOK
FOR AN ITEM THAT WE DON'T CARRY.

APPARENTLY, THIS TYPE OF SALES STARTED
WHEN SMALL MERCHANTS, TIRED OF THE HIGH-HANDED
TACTICS OF LARGE MERCHANT HOUSES, Banded TOGETHER
AND FORMED THEIR OWN LARGE ASSOCIATION.
BUT I DON'T REALLY KNOW THE DETAILS.



ANYWAY, WE CARRY 'SAMPLES' OF
SMALL ITEMS TO SHOW DIRECTLY TO
POTENTIAL BUYERS. AND FOR LARGER
ITEMS THAT DON'T FIT INSIDE OUR
BACKPACKS, WE HAVE BROCHURES WITH
ILLUSTRATIONS AND DESCRIPTIONS.



IF A CUSTOMER WANTS
TO BUY AN ITEM, WE DRAFT A
TEMPORARY CONTRACT...



...AND TAKE IT TO AN ASSOCIATION
BRANCH AT THE MIDWAY ASSEMBLY
POINT, WHICH THEN DELIVERS THE ITEM TO
THE CUSTOMER AS QUICKLY AS POSSIBLE
THROUGH A NETWORK OF CONTACTS.



FOR EVERY
SALE YOU MAKE,
YOU'LL GET A 10%
CUT OF THE
PROFIT.



OH...

...

MURMUR

RIGHT, AND
THAT CONCLUDES
OUR TRAINING
SESSION.

LASTLY, PLEASE
REPEAT AFTER ME
'OUR COMPANY'S
MOTTO'



**I'LL
SELL MY
PRIDE!***



*I'm not actually selling anything - just "I'll sell my pride" to be sure, right? Well, I'm not really selling anything.

**I'LL
SELL MY
PRIDE--!**



*BUT, SINCE I STARTED THIS
WORK A MONTH AGO, I COULDN'T
EVEN MAKE A SINGLE SALE...*



WAT A
FUCKEN' WAY
VTA KEEP STARRING
AT ME? ✨

WANT
A WEIRD
FELLA

THE HELL... IS IT
A (BURR) TO LOOK
WITH MY EYES?

**I'M NOT
GOOD AT DEALING
WITH OTHER PEOPLE.
SO SELLING STUFF TO
STRANGERS WAS NEVER
GOING TO WORK.**

EVERYONE HAS GOT
TO TALK BLASPHEM AND
SELL THAT PICTURE

AFTER A MONTH WITH NOTHING TO SHOW FOR IT, MY BRANCH MANAGER HAD ENOUGH AND PAIRED ME WITH AN EXPERIENCED SENIOR MEMBER.



I GUESS THEY WANT ME TO WATCH AND LEARN FROM HIM, BUT IF I DON'T MAKE ANY SALES SOON, I'LL PROBABLY GET SACKED.



DID YOU SAY YOUR NAME WAS... WOOBOK?



YES, THAT'S RIGHT. IT'S WOOBOK, CHA WOOBOK!



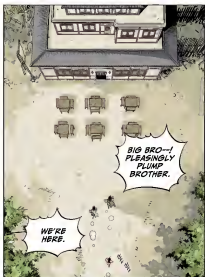


MY KIDS...
I WONDER IF THEY'RE
EATING PROPERLY.
THE MONEY SHOULD'VE
RUN OUT BY NOW TOO...



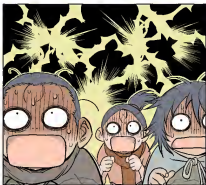
BIG BRO—!
PLEASESNGLY
PLUMP
BROTHER.

WE'RE
HERE.

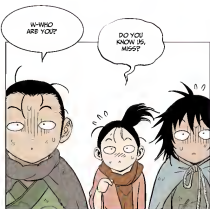
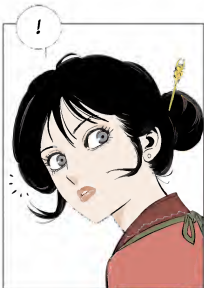


FLAP











JUST WHAT KIND OF
MAKEUP DID SHE PUT ON
THAT EVEN HER OWN KIDS
DON'T RECOGNISE HER?

I KNOW,
RIGHT.

I GUESS YOU
FELLAS DON'T
KNOW...

HUH

THAT ~~OLD~~ ~~SHE~~ OVER
THERE HAS BEEN FAMOUS
FOR HER MAKEUP MASTERY
SINCE ~~WAY~~ BACK.

HUH?
~~OLD~~ ~~SHE~~

WHO DO
YOU MEAN?

WHO ELSE
BUT ~~BAO~~ ~~SAN~~
CHO--



OH MY, OH
MY! MY HAND
SLIPPED!

HOHO

WOWAAH!

E-ELDER

OH DEAR! WINE
SPLASHED ON YOUR
CLOTHES, RIGHT?

NO, WINE ON MY
CLOTHES ISN'T THE
PROBLEM HERE...

PLEASE
WAKE UP,
ELDER--!

...

...

DIDN'T WE JUST
SEE SOMETHING
REALLY SCARY...?!

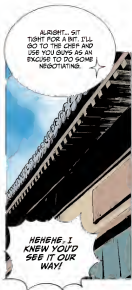


COME ON, KIDS.
IT'S PRETTY HECTIC IN
HERE, SO PLAY OUTSIDE
UNTIL MOM'S FINISHED
NOW.

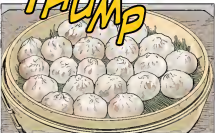


BIG
BRO.





THUMP



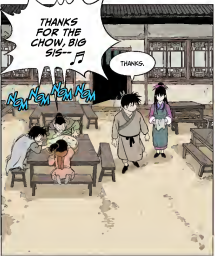
WOW.

SUCCESS--♥



THANKS
FOR THE
CHOW, BIG
SIS-- ♪

THANKS.





EAT NOW
AND AID MIDNIGHT
SNACK FOR YOU!



B-BUT...

WHY AINCHA
EATIN', BIG BRO?

UHM,
DON'T MIND ME AND
JUST DIG IN...

...

IS IT 'CAUSE
BIG SIS YERIN
CALLED YOU A
FATTY?
HEHE...



BY THE
WAY...



YOUR DAD'S STILL
NOT COMING HOME
OFTEN THESE DAYS?



UH HUH.

HE SOMETIMES
COMES HOME LATE
AT NIGHT AND LEAVES
REAL EARLY IN THE
MORNIN'.



HE SAID HE'S GONNA
MAKE A TON OF MONEY
THIS TIME AND LET US
EAT MEAT UNTIL OUR
TUMMIES BURST.

TEE HEE...



...

SOUNDS
NICE.



WISH I COULD
EAT AS MUCH MEAT AS
I WANT UNTIL MY TUMMY
BURSTS TOO...



?





WHAT'RE
YOU DALLYING
FOR?

Y-YES, I'M
COMING.

o o o